

# Workshop Schedule

MARCH/APRIL 2020

2020



## Important Dates

## Notes

FRIDAYS	DROP IN Resumes/Cover Letters	10AM-12PM
Tues Mar 3rd	Motivational Skills	10am-12pm
Tues Mar 10th	BMC/SE Orientation Program	10am-12pm
Thurs Mar 12th	BMC Value Proposition	1pm-330pm
Tues Mar 17th	Transferable Skills	10am-12pm
Thurs Mar 19th	BMC Customer Target	1pm-330pm
Thurs Mar 26th	BMC Marketing /Channels	1pm-330pm
Tues Mar 31st	Career Cruising Assessment	10am-12pm
Tues Mar 31st	BMC Customer Relationship/Service	1pm-400pm
April 2, 2020	BMC Key Resources/Activities	1pm-330pm
April 7th	BMC Key Partners	1pm-330pm
April 9th	BMC Revenue/Cost Structure	1pm-330pm
April 14th	BMC Putting it all together	1pm-330pm

### Pre Registration is Required

### Resume Revision/Building/Cover letters

- What skills are you highly motivated to use
- A snapshot of business and Self Employment
- Why is your business special?
- What transferable skills do you have?
- Who is your customer?
- How are you reaching your customer?
- Online assessment to jobs that match activities you like
- What is customer service? What do you do?

- What types of revenue? What costs do you have?
- The back door of business structure
- Putting it all together/Review/Questions

BMC= Business Model Canvas Visual of Business Plan building

\*PLEASE REGISTER PRIOR TO WORKSHOP @ 250 442 2722\*



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